




BITUMEN

QUARTERLY PRICE LIST

APRIL | MAY | JUNE **2020**



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- **TIGER CEMENT LIMITED**
Sector B-X, Mehran Avenue,
Karachi Export Processing Zone,
National Highway Karachi – Pakistan

TIGER CEMENT LIMITED
Po Box 6747, Jebel Ali Free Zone,
Dubai - UAE



INTRODUCTION

Manufacturers & Exporters of Asphalt Cement Products - BITUMEN

WHO WE ARE

TIGER CEMENT LIMITED is the subsidiary of HY International Group (HYG) recognized internationally as a Leading Manufacturers and Exporters of Premium Quality Tiger Ordinary Portland and Asphalt Cement and Tiger **Bitumen** Products including, Penetration Bitumen, Performance Grades Bitumen, Viscosity Grades Bitumen, Australian Standard Bitumen, Oxidized Bitumen, Cutback Bitumen, Coat Bitumen and Emulsion Bitumen. Our Wide Range of Innovative Bitumen Products are designed and sourced to meet the Challenges of Road Construction, Roofing, Coating, Water Proofing and Airport sectors also, alongside Specialty and Industrial applications. Our Tiger Cement and Tiger Bitumen Products have already captured the substantial share of the Construction Market due to the High Quality, Reliability and Customer satisfaction in Africa and Europe.

WHERE ARE WE LOCATED

JEBEL ALI FREEZONE & KARACHI EXPORT PROCESSING ZONE (KEPZ)

Our shipping, storing, drumming and warehousing facilities are strategically and geographically located in **Jebel Ali Free Zone – Dubai - UAE** and Karachi Export Processing Zone (**Karachi Free Zone**) 20 KM from Loading Ports including Jebel Ali and Karachi Port respectively.

OUR SUPPLIERS

Our main feedstock suppliers are Bitumen refineries & manufacturers based in Middle East. Our Middle East facilities acquire bulk Bitumen in vessels with volumes comprising around 30,000 Metric Tons each cargo directly from Bitumen Manufacturers either they are Bitumen Refineries (VB Based) or State of the art Oil Refinery. Whereas, our Karachi Export Processing Zone facilities acquire and exports **Bitumen in Drums**.

Penetration Bitumen 50/70 | 60/70 | 70/100 | 80/100



Penetration Bitumen Grade is a Semi Hard Penetration Grade Bitumen which is used as Paving Grade Bitumen and it is suitable for Road Construction and Repair. It is also used for the Production of Asphalt Pavements with below Penetration Bitumen Specifications. These Grades of Bitumen mainly used in the Manufacturing of Hot Mix Asphalt for Bases and Wearing courses. Tiger Bitumen Asphalt Grades are one of the most used Bitumen Grades and Basic Material for all other Bituminous products.

Penetration Bitumen 50/70 Specifications



Penetration Grade Bitumen 50/70		
Property	Specifications	Test Method
Penetration at 25°C	50/70	D - 5
Specific Gravity at 25°C	1.01/1.06	D - 70
Softening Point	46/54	D - 36
Ductility at 25°C	100 Min	D - 113
Loss on Heating (wt) %	0.2 Max	D - 6
Drop in Penetration after Heating %	20 Max	D - 6 & D - 5
Flash Point	240 Min	D - 92
Solubility in Cs2 (wt) %	99.5 Min	D - 4
Spot Test	Negative	A.A.S.H.O.T102

Penetration Bitumen 60/70 Specifications

Penetration Grade Bitumen 60/70		
Property	Specifications	Test Method
Penetration at 25°C	60/70	D - 5
Specific Gravity at 25°C	1.01/1.06	D - 70
Softening Point	48/56	D - 36
Ductility at 25°C	100 Min	D - 113
Loss on Heating (wt) %	0.2 Max	D - 6
Drop in Penetration after Heating %	20 Max	D - 6 & D - 5
Flash Point	240 Min	D - 92
Solubility in Cs2 (wt) %	99.5 Min	D - 4
Spot Test	Negative	A.A.S.H.O.T102



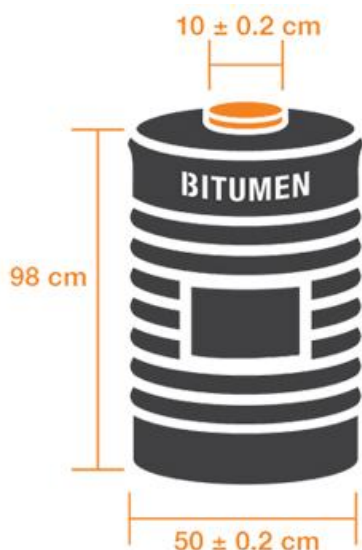


Penetration Bitumen 70/100 Specifications

Penetration Bitumen 70/100		
Property	Specifications	Test Method
Penetration at 25°C	70/100	D - 5
Specific Gravity at 25°C	1.01/1.06	D - 70
Softening Point	43/51	D - 36
Ductility at 25°C	100 Min	D - 113
Loss on Heating (wt) %	0.2 Max	D - 6
Drop in Penetration after Heating %	20 Max	D - 6 & D - 5
Flash Point	250 Min	D - 92
Solubility in Cs2 (wt) %	99.5 Max	D - 4
Spot Test	Negative	A.A.S.H.O.T102

Penetration Bitumen 80/100 Specifications

Penetration Grade Bitumen 80/100		
Property	Specifications	Test Method
Penetration at 25°C	80/100	D - 5
Specific Gravity at 25°C	1.01/1.06	D - 70 / D - 3289
Softening Point	45/52	D - 36
Ductility at 25°C	100 Min	D - 113
Loss on Heating (wt) %	0.5 Max	D - 6
Drop in Penetration after Heating %	20 Max	D - 5
Flash Point	225 Min	D - 92
Solubility in CS2 (wt) %	99.05 Min	D - 4
Spot Test	Negative	A.A.S.H.O.T102



180 Kg Bitumen Drum Specifications

180 Kg New Steel Drum Specifications	
Item	Value
Packing in	180 ± 3 kg
Sheet Grade	ST-12
Height of Drum	98 cm
Diameter of Drum	50 ± 0.2 cm
Diameter of Lid	10 ± 0.2 cm
Plate Thickness (Body)	0.6 mm
Plate Thickness (Top & Bottom)	0.6 mm
Drum Weight	9.3 ± 0.2 kg

Penetration Grade Bitumen Asphalt

Packing 180 Kg New Steel Drums

110 Drums in Each 20'FT Container | NON-PALLETIZED CARGO

Total Net Weight of Each 20'FT Container Approx. 20 Metric Tons

Below mentioned Prices are based on Per Metric Ton in USD Currency

Payment Terms:

1 - MOQ Upto 200 ~ 500 Metric Tons 30% Advance + 70% on Sighting of Original Documents.

2 - MOQ Upto 500 ~ 1000 Metric Tons 100% Confirmed & Irrevocable Letter of Credit at Sight.

PRICE LIST

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Price List for Penetration Grade Bitumen 50/70 | 60/70 | 70/100 | 80/100

SR.	COUNTRY	PORT	≥1000 M/Tons 50 Containers Price USD/PMT	≥500 M/Tons 25 Containers Price USD/PMT	≥200 M/Tons 10 Containers Price USD/PMT
1	ANGOLA	LUANDA PORT	\$323	\$328	\$333
2	ARGENTINA	BUENOS AIRES PORT	\$321	\$326	\$331
3	BENIN	COTONOU PORT	\$302	\$307	\$312
4	BRAZIL	PARANAGUA PORT	\$296	\$301	\$306
5	BRAZIL	PORT OF SANTOS	\$296	\$301	\$306
6	BRAZIL	RIO DE JANEIRO PORT	\$331	\$336	\$341
7	BRAZIL	VILA DO CONDE PORT	\$328	\$333	\$338
8	BRUNEI	DARUSSALAM PORT	\$336	\$341	\$346
9	CAMEROON	DOUALA PORT	\$338	\$343	\$348
10	CHILE	IQUIQUE PORT	\$298	\$303	\$308
11	CHILE	ARICA PORT	\$321	\$326	\$331
12	CHILE	SAN ANTONIO PORT	\$321	\$326	\$331
13	CHILE	VALPARAISO PORT	\$338	\$343	\$348
14	COMBODIA	SIHANOUKVILLE PORT	\$268	\$273	\$278
15	COMBODIA	PHNOM PENH PORT	\$275	\$280	\$285
16	CONGO	MATADI PORT	\$341	\$346	\$351
17	CONGO	POINTE NOIRE PORT	\$331	\$336	\$341
18	DJIBOUTI	DJIBOUTI PORT	\$268	\$273	\$278
19	DJIBOUTI - ESL Line	DJIBOUTI IN-TRANSIT ETHIOPIA	\$280	\$285	\$290
20	DOMINICAN REPUBLIC	CAUCEDO PORT	\$366	\$371	\$376
21	ECUADOR	GUAYAQUIL PORT	\$331	\$336	\$341
22	EGYPT	ALEXANDRIA PORT	\$291	\$296	\$301
23	EL SALVADOR	ACAJUTLA PORT	\$331	\$336	\$341
24	GABON	LIBREVILLE PORT	\$376	\$381	\$386
25	GAMBIA	BANJUL PORT	\$326	\$331	\$336
26	GHANA	TEMA PORT	\$307	\$312	\$317
27	GUATEMALA	SANTOS TOMA DE CASTILA	\$321	\$326	\$331
28	GUINEA	CONAKRY PORT	\$338	\$343	\$348
29	GUINEA BISSAU	BISSAU PORT	\$333	\$338	\$343
30	GUINEA EQUATORIAL	BATA PORT	\$402	\$407	\$412

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Penetration Grade Bitumen Asphalt

Packing 180 Kg New Steel Drums

110 Drums in Each 20'FT Container | NON-PALLETIZED CARGO

Total Net Weight of Each 20'FT Container Approx. 20 Metric Tons

Below mentioned Prices are based on Per Metric Ton in USD Currency

Payment Terms:

- 1 - MOQ Upto 200 ~ 500 Metric Tons 30% Advance + 70% on Sighting of Original Documents.
- 2 - MOQ Upto 500 ~ 1000 Metric Tons 100% Confirmed & Irrevocable Letter of Credit at Sight.

PRICE LIST

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Price List for Penetration Grade Bitumen 50/70 | 60/70 | 70/100 | 80/100

SR.	COUNTRY	PORT	≥1000 M/Tons 50 Containers Price USD/PMT	≥500 M/Tons 25 Containers Price USD/PMT	≥200 M/Tons 10 Containers Price USD/PMT
31	INDONESIA	JAKARTA PORT SURABAYA PORT SEMARANG PORT BELAWAN PORT PANJANG PORT	\$250	\$255	\$260
32	IVORY COAST	ABIDJAN PORT	\$307	\$312	\$317
33	KENYA	MOMBASA PORT	\$288	\$293	\$298
34	LIBERIA	MONROVIA PORT	\$328	\$333	\$338
35	LIBYA	MISURATA TRIPOLI BINGHAZI	\$285	\$290	\$295
36	MADAGASCAR	TAMATAVE PORT	\$294	\$299	\$304
37	MADAGASCAR	TULEAR NOSYBE EHOALA	\$333	\$338	\$343
38	MADAGASCAR	DIEGO SUAREZ MAHAJANGA	\$308	\$313	\$318
39	MADAGASCAR	VOHEMAR PORT	\$321	\$326	\$331
40	MALAYSIA	KLANG PORT	\$245	\$250	\$255
41	MALAYSIA	PENANG PORT	\$248	\$253	\$258
42	MALAYSIA	KOTA KINABALU PORT SIBU PORT	\$268	\$273	\$278
43	MALAYSIA	TAWAU PORT LABUAN PORT	\$280	\$285	\$290
44	MALAYSIA	JOHOR PORT	\$270	\$275	\$280
45	MALDIVES	MALE PORT	\$308	\$313	\$318
46	MAURITANIA	NOUAKCHOTT PORT	\$311	\$316	\$321
47	MAURITIUS	PORT LOUIS	\$293	\$298	\$303
48	MEXICO	VERACRUZ PORT	\$321	\$326	\$331
49	MEXICO	PORT ALTAMIRA	\$346	\$351	\$356
50	MOZAMBIQUE	MAPUTO BEIRA NACALA	\$293	\$298	\$303
51	MYANMAR	YANGOON PORT	\$285	\$290	\$295
52	NAMIBIA	WALVIS BAY PORT	\$311	\$316	\$321
53	NIGERIA	LAGOS PORT	\$313	\$318	\$323
54	PAPAU NEW GUINEA	PORT MORESBY	\$341	\$346	\$351
55	PARAGUAY	ASUNCION PORT	\$331	\$336	\$341
56	PERU	CALLAO PORT	\$331	\$336	\$341
57	PHILIPPINES	MANILA PORT	\$265	\$270	\$275
58	PHILIPPINES	CEBU PORT	\$278	\$283	\$288
59	PHILIPPINES	DAVAO PORT	\$288	\$293	\$298
60	PHILIPPINES	GENERAL SANTOS PORT	\$273	\$278	\$283

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Penetration Grade Bitumen Asphalt

Packing 180 Kg New Steel Drums

110 Drums in Each 20'FT Container | NON-PALLETIZED CARGO

Total Net Weight of Each 20'FT Container Approx. 20 Metric Tons

Below mentioned Prices are based on Per Metric Ton in USD Currency

Payment Terms:

1 - MOQ Upto 200 ~ 500 Metric Tons 30% Advance + 70% on Sighting of Original Documents.

2 - MOQ Upto 500 ~ 1000 Metric Tons 100% Confirmed & Irrevocable Letter of Credit at Sight.

Price List for Penetration Grade Bitumen 50/70 | 60/70 | 70/100 | 80/100

PRICE LIST

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SR.	COUNTRY	PORT	≥1000 M/Tons 50 Containers Price USD/PMT	≥500 M/Tons 25 Containers Price USD/PMT	≥200 M/Tons 10 Containers Price USD/PMT
61	PHILIPPINES	CAGAYAN DE ORO, MINDANAO	\$285	\$290	\$295
62	SENEGAL	DAKAR PORT	\$307	\$312	\$317
63	SEYCHELLES	VICTORIA PORT	\$298	\$303	\$308
64	SIERRA LEONE	FREETOWN PORT	\$336	\$341	\$346
65	SOMALIA	BERBERA PORT	\$298	\$303	\$308
66	SOUTH AFRICA	DURBAN PORT	\$283	\$288	\$293
67	SUDAN	PORT SUDAN	\$311	\$316	\$321
68	SYRIA	PORT OF LATAKIA	\$285	\$290	\$295
69	TABASCO	PUERTO DOS BOCAS	\$366	\$371	\$376
70	TANZANIA	DAR ES SALAAM PORT	\$291	\$296	\$301
71	TANZANIA	ZANZIBAR PORT	\$346	\$351	\$356
72	TIMOR-LESTE	DILI PORT	\$311	\$316	\$321
73	TOGO	LOME PORT	\$307	\$312	\$317
74	URUGUAY	MONTEVIDEO PORT	\$341	\$346	\$351
75	VENEZUELA	LA GUARIA PORT	\$351	\$356	\$361
76	VIETNAM	HAI PHONG PORT	\$253	\$258	\$263
77	VIETNAM	DA NANG PORT	\$263	\$268	\$273
78	VIETNAM	HO CHI MINH CITY PORT	\$250	\$255	\$260
79	VIETNAM	QUANG NINH PORT	\$260	\$265	\$270
80	YEMEN	PORT OF ADEN	\$285	\$290	\$295
81	YUCATÁN	PUERTO PORGESO	\$366	\$371	\$376

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Penetration Grade Bitumen Asphalt

Packing 180 Kg New Steel Drums

110 Drums in Each 20'FT Container | NON-PALLETIZED CARGO

Total Net Weight of Each 20'FT Container Approx. 20 Metric Tons

Price List for Penetration Grade Bitumen 50/70 | 60/70 | 70/100 | 80/100 :

Below mentioned Prices are based on Per 01 DRUM of 180 KG Net in USD Currency

Payment Terms:

1 - MOQ Upto 1100 ~ 2750 Drums of 180 KG Net Each 30% Advance + 70% on Sighting of Original Documents.

2 - MOQ Upto 2750 ~ 5500 Drums of 180 KG Net Each 100% Confirmed & Irrevocable LC at Sight.

PRICE LIST

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SR.	COUNTRY	PORT	≥ 5500 Drums ≥ 1000 M/Tons 50 Containers Price USD/DRUM	≥ 2750 Drums ≥ 500 M/Tons 25 Containers Price USD/DRUM	≥ 1100 Drums ≥ 200 M/Tons 10 Containers Price USD/DRUM
1	ANGOLA	LUANDA PORT	\$58	\$59	\$60
2	ARGENTINA	BUENOS AIRES PORT	\$58	\$59	\$60
3	BENIN	COTONOU PORT	\$54	\$55	\$56
4	BRAZIL	PARANAGUA PORT	\$53	\$54	\$55
5	BRAZIL	PORT OF SANTOS	\$53	\$54	\$55
6	BRAZIL	RIO DE JANEIRO PORT	\$60	\$60	\$61
7	BRAZIL	VILA DO CONDE PORT	\$59	\$60	\$61
8	BRUNEI	DARUSSALAM PORT	\$60	\$61	\$62
9	CAMEROON	DOUALA PORT	\$61	\$62	\$63
10	CHILE	IQUIQUE PORT	\$54	\$55	\$55
11	CHILE	ARICA PORT	\$58	\$59	\$60
12	CHILE	SAN ANTONIO PORT	\$58	\$59	\$60
13	CHILE	VALPARAISO PORT	\$61	\$62	\$63
14	COMBODIA	SIHANOUKVILLE PORT	\$48	\$49	\$50
15	COMBODIA	PHNOM PENH PORT	\$50	\$50	\$51
16	CONGO	MATADI PORT	\$61	\$62	\$63
17	CONGO	POINTE NOIRE PORT	\$60	\$60	\$61
18	DJIBOUTI	DJIBOUTI PORT	\$48	\$49	\$50
19	DJIBOUTI - ESL Line	DJIBOUTI IN-TRANSIT ETHIOPIA	\$50	\$51	\$52
20	DOMINICAN REPUBLIC	CAUCEDO PORT	\$66	\$67	\$68
21	ECUADOR	GUAYAQUIL PORT	\$60	\$60	\$61
22	EGYPT	ALEXANDRIA PORT	\$52	\$53	\$54
23	EL SALVADOR	ACAUTLA PORT	\$60	\$60	\$61
24	GABON	LIBREVILLE PORT	\$68	\$69	\$70
25	GAMBIA	BANJUL PORT	\$59	\$60	\$60
26	GHANA	TEMA PORT	\$55	\$56	\$57
27	GUATEMALA	SANTOS TOMA DE CASTILA	\$58	\$59	\$60
28	GUINEA	CONAKRY PORT	\$61	\$62	\$63
29	GUINEA BISSAU	BISSAU PORT	\$60	\$61	\$62
30	GUINEA EQUATORIAL	BATA PORT	\$72	\$73	\$74

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Penetration Grade Bitumen Asphalt

Packing 180 Kg New Steel Drums

110 Drums in Each 20'FT Container | NON-PALLETIZED CARGO

Total Net Weight of Each 20'FT Container Approx. 20 Metric Tons

Price List for Penetration Grade Bitumen 50/70 | 60/70 | 70/100 | 80/100 :

Below mentioned Prices are based on **Per 01 DRUM of 180 KG Net** in USD Currency

Payment Terms:

1 - MOQ Upto 1100 ~ 2750 Drums of 180 KG Net Each 30% Advance + 70% on Sighting of Original Documents.

2 - MOQ Upto 2750 ~ 5500 Drums of 180 KG Net Each 100% Confirmed & Irrevocable LC at Sight.

PRICE LIST

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SR.	COUNTRY	PORT	≥ 5500 Drums ≥ 1000 M/Tons 50 Containers Price USD/DRUM	≥ 2750 Drums ≥ 500 M/Tons 25 Containers Price USD/DRUM	≥ 1100 Drums ≥ 200 M/Tons 10 Containers Price USD/DRUM
31	INDONESIA	JAKARTA PORT SURABAYA PORT SEMARANG PORT BELAWAN PORT PANJANG PORT	\$45	\$46	\$47
32	IVORY COAST	ABIDJAN PORT	\$55	\$56	\$57
33	KENYA	MOMBASA PORT	\$52	\$53	\$54
34	LIBERIA	MONROVIA PORT	\$59	\$60	\$61
35	LIBYA	MISURATA TRIPOLI BINGHAZI	\$51	\$52	\$53
36	MADAGASCAR	TAMATAVE PORT	\$53	\$54	\$55
37	MADAGASCAR	TULEAR NOSYBE EHOALA	\$60	\$61	\$62
38	MADAGASCAR	DIEGO SUAREZ MAHAJANGA	\$55	\$56	\$57
39	MADAGASCAR	VOHEMAR PORT	\$58	\$59	\$60
40	MALAYSIA	KLANG PORT	\$44	\$45	\$46
41	MALAYSIA	PENANG PORT	\$45	\$45	\$46
42	MALAYSIA	KOTA KINABALU PORT SIBU PORT	\$48	\$49	\$50
43	MALAYSIA	TAWAU PORT LABUAN PORT	\$50	\$51	\$52
44	MALAYSIA	JOHOR PORT	\$49	\$50	\$50
45	MALDIVES	MALE PORT	\$55	\$56	\$57
46	MAURITANIA	NOUAKCHOTT PORT	\$56	\$57	\$58
47	MAURITIUS	PORT LOUIS	\$53	\$54	\$55
48	MEXICO	VERACRUZ PORT	\$58	\$59	\$60
49	MEXICO	PORT ALTAMIRA	\$62	\$63	\$64
50	MOZAMBIQUE	MAPUTO BEIRA NACALA	\$53	\$54	\$55
51	MYANMAR	YANGOON PORT	\$51	\$52	\$53
52	NAMIBIA	WALVIS BAY PORT	\$56	\$57	\$58
53	NIGERIA	LAGOS PORT	\$56	\$57	\$58
54	PAPAU NEW GUINEA	PORT MORESBY	\$61	\$62	\$63
55	PARAGUAY	ASUNCION PORT	\$60	\$60	\$61
56	PERU	CALLAO PORT	\$60	\$60	\$61
57	PHILIPPINES	MANILA PORT	\$48	\$49	\$50
58	PHILIPPINES	CEBU PORT	\$50	\$51	\$52
59	PHILIPPINES	DAVAO PORT	\$52	\$53	\$54
60	PHILIPPINES	GENERAL SANTOS PORT	\$49	\$50	\$51

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Penetration Grade Bitumen Asphalt

Packing 180 Kg New Steel Drums

110 Drums in Each 20'FT Container | NON-PALLETIZED CARGO

Total Net Weight of Each 20'FT Container Approx. 20 Metric Tons

Price List for Penetration Grade Bitumen 50/70 | 60/70 / 70/100 | 80/100 :

Below mentioned Prices are based on **Per 01 DRUM of 180 KG Net** in USD Currency

Payment Terms:

1 - MOQ Upto 1100 ~ 2750 Drums of 180 KG Net Each 30% Advance + 70% on Sighting of Original Documents.

2 - MOQ Upto 2750 ~ 5500 Drums of 180 KG Net Each 100% Confirmed & Irrevocable LC at Sight.

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SR.	COUNTRY	PORT	≥ 5500 Drums ≥ 1000 M/Tons 50 Containers Price USD/DRUM	≥ 2750 Drums ≥ 500 M/Tons 25 Containers Price USD/DRUM	≥ 1100 Drums ≥ 200 M/Tons 10 Containers Price USD/DRUM
61	PHILIPPINES	CAGAYAN DE ORO, MINDANAO	\$51	\$52	\$53
62	SENEGAL	DAKAR PORT	\$55	\$56	\$57
63	SEYCHELLES	VICTORIA PORT	\$54	\$55	\$55
64	SIERRA LEONE	FREETOWN PORT	\$60	\$61	\$62
65	SOMALIA	BERBERA PORT	\$54	\$55	\$55
66	SOUTH AFRICA	DURBAN PORT	\$51	\$52	\$53
67	SUDAN	PORT SUDAN	\$56	\$57	\$58
68	SYRIA	PORT OF LATAKIA	\$51	\$52	\$53
69	TABASCO	PUERTO DOS BOCAS	\$66	\$67	\$68
70	TANZANIA	DAR ES SALAAM PORT	\$52	\$53	\$54
71	TANZANIA	ZANZIBAR PORT	\$62	\$63	\$64
72	TIMOR-LESTE	DILI PORT	\$56	\$57	\$58
73	TOGO	LOME PORT	\$55	\$56	\$57
74	URUGUAY	MONTEVIDEO PORT	\$61	\$62	\$63
75	VENEZUELA	LA GUARIA PORT	\$63	\$64	\$65
76	VIETNAM	HAI PHONG PORT	\$45	\$46	\$47
77	VIETNAM	DA NANG PORT	\$47	\$48	\$49
78	VIETNAM	HO CHI MINH CITY PORT	\$45	\$46	\$47
79	VIETNAM	QUANG NINH PORT	\$47	\$48	\$49
80	YEMEN	PORT OF ADEN	\$51	\$52	\$53
81	YUCATÁN	PUERTO PORGESO	\$66	\$67	\$68

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PACKAGING



PENETRATION GRADE PACKAGING

The Final Product is Packed in New Steel Drums of 180 kg Net per Drum.

NON-PALLETIZED CARGO

180 Kg Net New Steel Drums Packaging (+/- 5 kg / Drum)

110 Drums are loaded in each 20'ft FCL

Non-Palletized Cargo – Approx. 20 Tons in each 20'ft FCL



PALLETIZED CARGO

180 Kg Net New Steel Drums Packaging (+/- 5 kg)

80 Drums are loaded in each 20'ft FCL -

Palletized Cargo – Approx. 15 Tons in each 20'ft FCL

20 Pallets X 4 Drums on each Pallet are loaded in each 20'ft FCL.



CUTBACK GRADE PACKAGING

PALLETIZED CARGO

200 Ltr (200 Kg) Net New Steel Drums / Good Recondition Drums Packaging (+/- 5 kg) – Buyer Option

80 Drums are loaded in each 20'ft FCL - Palletized Cargo – Approx. 16 Tons in each 20'ft FCL

20 Pallets X 4 Drums on each Pallet are loaded in each 20'ft FCL.

OUR EXPORTS FROM JEBEL ALI FREE ZONE AND EXPORT PROCESSING ZONE (KEPZ) – FREE ZONES



SGS TEST RESULTS



Page N°: 1/ 4
Report N°: 20012803C7

BO # 2012170
January 28, 2020

PRELIMINARY INFORMATIVE SAMPLING AND ANALYSIS OF CARGO READINESS

GOODS DESCRIBED AS : ASPHALT CEMENT BITUMEN GRADE 60/70 PACKED IN DRUMS

DECLARED QUANTITY : 1100 DRUMS EACH OF ABOUT 180 KG CAPACITY

CLIENT / ACCOUNT : TIGER CEMENT COMPANY
ASPHALT CEMENT BITUMEN PRODUCTS DEPARTMENT
PLOT NO. 06, SECTOR B-X, MEHRAN AVENUE,
EXPORT PROCESSING ZONE, KARACHI - PAKISTAN

In accordance to the instructions received from client, we attended their advised location Karachi Export Processing Zone (EPZ Landhi) – Karachi on 15th January, 2020 to perform random sampling from the cargo tendered in drums and carry out the requested analyses on composite sample. The exercise carried out for informative basis and could not be considered for shipment purposes. Following are the details of our findings:

TENDERED CARGO : At the time of our intervention, cargo was tendered in 1100 drums (as advised by client) and laying in an open and covered area.

PACKING & GENERAL CONDITION MARKING : The cargo was in solid form and filled/packed in drums, mouth covered by lid. Apparently, the tendered drums were found in sound condition.


Following is the specimen of sticker was found pasted on the tendered drums,




Cont'd... P/2

SGS Pakistan (Private) Limited

H-3/3, Sector 5, Korangi Industrial Area, Karachi-74800, Pakistan Tel: 92-21-111-222-747 Fax: 92-21-35121326
Web: www.sgs.com
Member of the SGS Group (SGS SA)



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Report N°: 20012803C7

BO # 2012170
January 28, 2020

RANDOM SAMPLING : Due to the limited access and constraint of resources, randomly only 10 drums were selected from the total tendered cargo for the collection of sample increments.

Apparently, the cargo inside drum was in compact/solid form and in order to collect the sample increments, client arranged heating process on the selected drums for melting of cargo from limited portions.

Upon completion of sampling exercise, all the collected sample increments were mixed and reduced at sampling site to obtain a composite sample in 05 sets, preserved in metal container, kept in double VPP bag, duly labeled, sealed and brought to SGS Karachi office.



SAMPLE DISTRIBUTION : Following is the distribution of prepared composite samples,

- One set of sealed sample submitted in subcontracted lab for the analysis of client requested parameters as tabulated below.
- Two set of sealed samples reserved for client's record purposes with SGS for the period of one month from the date of sampling, unless otherwise instructed.
- Two set of sealed samples retained with SGS for the period of One month only from the date of sampling, unless otherwise instructed.

ANALYSIS RESULT : Analysis result obtained from subcontracted lab are reproduced as under,

Sr. #	Test Parameter	Test Method	Test Result
01	Penetration @ 25 °C, 100gm, 5 Sec. 1/10mm	ASTM D-5	60
02	Softening Point (R & B), °C	ASTM D-36	53
03	Ductility @ 25 °C, 5cm / min, cm	ASTM D-113	>100
04	Flash Point (COC), °C	ASTM D-92	348


PHOTOGRAPHY : Photographs taken during our intervention are given as under,

Cont'd... P/3

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Web: www.sgs.com
Member of the SGS Group (SGS SA)





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BO # 2012170
January 28, 2020

PHOTOGRAPHS TAKEN DURING OUR INTERVENTION

Random Selection of Drums





Cargo Inside Drums in Solid Form Selected Drum Heating Process

Cont'd... P/4

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PHOTOGRAPHS TAKEN DURING OUR INTERVENTION

Cargo Melt into Liquid Form After Heating Process Collection of Sample Increment

Collected Sample

As per the instruction from the principal, SGS conducted the inspection for nominated cargo without performing container loading supervision. Therefore, the contents of this report only reflects our findings at the time, date and place of inspection and does not refer to any cargo that was dispatched/shipped from or will be received at any destination/port.

Due to limitations of sampling method and limited access to the entire volume of the cargo, the samples collected will not be representative of entire cargo but only that part accessible and sampled. SGS accepts no liability for the consequences of any action taken or not taken on the basis of this report. Our inspection findings are at the time, date & place of our intervention only does not reflect any other matter and we do not undertake guarantee for congruence of results established at a later date.

The manual sampling method was agreed with the SGS Principal, as sampling by more reliable methods that provide probability samples was not possible. The holder of this document is cautioned that collected MANUAL samples of this type do not satisfy the minimum requirements for probability sampling, and as such cannot be used to draw statistical inferences such as precision, standard error, or bias.

If the requirements of the client necessitate the analysis of samples by the client's or by any third party's laboratory (non SGS lab) the company will pass on the result of the analysis but without responsibility for its accuracy.

This document is issued by the Company subject to its General Conditions of Service (www.sgs.com/General-Conditions-of-Service). Attention is drawn to the limitations of liability, indemnification and jurisdictional issues established therein.

This document is to be treated as an original within the meaning of UCP 600. Any holder of this document is advised that information contained herein reflects the Company's findings at the time of its intervention only and within the limits of client's instructions. If any, The Company's responsibility is to its Client and this document does not exonerate parties to a transaction from exercising all their rights and obligations under the relevant documents. Any unauthorized alteration, forgery or falsification of the content or appearance of this document is unlawful and offenders may be prosecuted to the fullest extent of the law.

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OUR SERVICES

High Quality

Tiger Bitumen has the capability to Export and Supply the different Grades of Penetration Bitumen in compliance with National and International standards. Penetration grade Bitumen used as Paving Grade Bitumen which is suitable for road construction and repair.

Penetration Grade Bitumen is Standard Bitumen usually used as a Paving Grade Bitumen essential for Roads and Highways Construction. Our High quality Penetration Bitumen have various Grades including 30/40 | 35/50 | 40/50 | 50/70 | 60/70 | 70/100 | 80/100 | 85/100 | 100/120 | 160/220 |.

Flexible Payment Process

We offer several flexible payment options to our regular Bitumen Buyers, including Letter of Credit at Sight, 30% Advance and 70% on the presentation of Original documents, 50% Advance and 50% on Fax/Email of Copy documents; credit line option is also available for our regular buyers.

100% Letter of Credit for Payment at Sight through 1st Class Top 20 US/EU Banks. L/C should be Irrevocable, Non-Transferable Confirmed. African Banks Letter of Credits to be confirmed from US / EU. Our Banks are available for your ready reference to ensure our regular satisfactory conduction of Bitumen exports business through them.

Freight Arrangements

We also negotiate best container freight prices from the reliable shipping lines & carriers on behalf of our buyers & consumers. Our local presence and volumes enable us to get the required freight prices, shortest transit time with direct vessel services for destination port, additional free time at destination ports and waiver of several destination port charges.

Cargo Inspection

Our offered Bitumen prices always include third party inspection to ensure buyer's interest. We recommend SGS, Bureau Veritas (BIVAC), Intertek and Cotecna for inspections at loading port. Our Inspections include complete physical & chemical analysis. Standards are maintained according to the standards set by the ISO 9001 - 2008

Short Delivery Time

We offer Guaranteed lowest delivery time to the all our esteemed buyers understanding their needs for timely deliveries. We usually commit only spot deals which enable us to ship our Bitumen packed in drums on time. Major destination ports of African continent are around maximum 20 days.

Cargo Insurance

Our offered Bitumen prices can be inclusive of comprehensive insurance of the cargo from World Top 20 A1+ rated European insurance companies covering all risks and aspects to avoid any type of losses occurred during the handling of the cargo including loading, transportation and unloading.



OUR BANKERS

Being financially flexible and competitive edges enable us to acquire Annual and bi-Annual contracts with Government owned Refineries mainly in Persian Gulf States. These advantages help us to offer Best Competitive Prices all the year around to our customers and sales network worldwide.

OUR BANKERS



BANK:
BANK ADDRESS:

HABIB METRO BANK LIMITED
OBU – EPZ BRANCH
KARACHI EXPORT PROCESSING ZONE
KARACHI – PK
MPBLPKKAEPZ

BANK SWIFT:



BANK:
BANK ADDRESS:

BANK AL HABIB LIMITED
OBU – EPZ BRANCH
KARACHI EXPORT PROCESSING ZONE
KARACHI – PK
BAHLPKKAEPZ

BANK SWIFT:



BANK:
BANK ADDRESS:

HABIB AMERICAN BANK
NEWYORK BRANCH
NY - USA
HANYUS33XXX

BANK SWIFT:



BANK:
BANK ADDRESS:

HABIB BANK AG ZURICH
8042 ZURICH,
SWITZERLAND
HBZUCHZZXXX

BANK SWIFT:





INSPECTION COMPANIES



SHIPPING LINES



Ignazio Messina & C.

TERMS & CONDITIONS

Above mentioned prices are just indication price ideas including Cost and Freight upto destination sea port.

Indication Price quoted above includes Third Party Inspection including PVOC (Pre-Verification of Conformity) by SGS / Bureau Veritas / Intertek at Port of Loading.

Certificate of Quality and Quantity to be issued by SGS / Bureau Veritas / Intertek for all destinations.

Marking on Drums are according to the Customs Rules and Regulations of Destination Port and Country.

Certificate of Origin issued from Karachi Chamber of Commerce and Industry.

Indication Price does not include any BESC / ECTN and/or any Charges of destination port. All Charges at Port of Destination would be borne by buyer on actual basis.

All indication prices are for Apr | May | Jun - 2020 Shipment and strictly subject to our final confirmation.

Minimum Order Quantity (MOQ): 10 x 20 FCL (198.00 Metric Tons Net) .

Destination Port Charges are not included in the above indicated prices.

Payment Term: 30% Advance Payment and 70% Payment on sighting of Original Documents for Order upto 10x20'ft Containers. For Order above 10x20'ft Containers; Payment through 100% Confirmed and Irrevocable Letter of Credit at Sight.

Delivery Lead Time: 07 Working Days from receipt of Workable Payment Instrument in our account.





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EXPORT MANAGER

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Karachi Free Zone
National Highway Karachi – Pakistan

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P.O Box. 6747, Jebel Ali Free Zone,
Dubai - UAE

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